FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT FOR THE YEAR ENDED 31 DECEMBER 2019

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# GENERAL INFORMATION

# **Board of Directors**

From 01/01/2019-31/12/2019

- 1. Konstantinos Mademlis President of the Board
- 2. Tripko Krgović member
- 3. Efstathios Devves member
- 4. Konstantinos Koliopoulos member
- Spyridon Gkikas member
   Stamatia Psyllaki member
- 7. Žiga Peljko member

# Company headquarters

Stanka Dragojevica bb 81000 Podgorica Montenegro

# Banks

Crnogorska Komercijalna Banka Hipotekarna Banka A.D. Podgorica NLB Montenegro Banka Prva banka Crne Gore Erste Banka Addiko Bank Unicredit bank A.D. Banja Luka

# **Audit Company**

Ernst & Young Montenegro d.o.o. Stanka Dragojevica bb, street Building Universal Capital Bank, II floor 81000 Podgorica Montenegro



Ernst & Young Montenegro d.o.o. Tel: +382 20 238 477 Podgorica, ul. Stanka Dragojevića bb Fax: +382 20 238 476 Zgrada Universal Capital Bank, II sprat ey.com

#### INDEPENDENT AUDITOR'S REPORT

TO THE SHAREHOLDERS OF AKCIONARSKOG DRUŠTVA ZA ISTRAŽIVANJE, EKSPLOATACIJU I PROMET NAFTNIH DERIVATA "JUGOPETROL", PODGORICA

Report on the audit of financial statements

#### Opinion

We have audited the financial statements of Jugopetrol AD Podgorica (the Company), which comprise the statement of financial position as at 31 December 2019, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as at 31 December 2019 and of its financial performance and its cash flows for the year then ended in accordance with the Law on Accounting and the accounting regulations of Montenegro.

# Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) applicable in Montenegro. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants (IESBA Code) and ethical requirements relevant for our audit of financial statements in Montenegro and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the Auditor's responsibilities for the audit of the financial statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying financial statements.



Contingent liability for legal dispute with Montenegro Bonus doo Cetinje

As described in Note 31 Commitments and contingencies to the financial statements, as at 31 December 2019 the Company disclosed contingent liability resulting from the uncertainties related to the outcome of the lawsuits filed by Montenegro Bonus doo Cetinje.

We identified the assessment of contingent liability for legal dispute with Montenegro Bonus doo Cetinje as a key audit matter because the estimates on which this contingent liability is based involve a significant degree of management judgement supported by legal expert opinion in determining possible outcome and significance of the amount to the financial statements.

We identified controls designed and operated by the Company relating to monitoring litigation and assessing the probable outcome. In addition, we obtained a list of active litigations filed by Montenegro Bonus doo Cetinje and related (contingent) liabilities assessed by the Company as of the year end and discussed with the Company's legal team the nature of material litigation, developments across key matters and their status.

We discussed legal developments with the Company's external lawyers, read audit enquiry response letters from external legal counsel and went through determinations and judgments made by the courts. Furthermore, we assessed the adequacy of the disclosures included in Notes 2.14 Significant accounting policies - Provisions and Note 31 Commitments and contingencies of the accompanying financial statements in accordance with the Law on Accounting and accounting regulations of Montenegro (IAS 37 Provisions, Contingent Liabilities and Contingent Assets).



### Key audit matters (continued)

# Revenue recognition

The Company recognized revenue for the year ended 31 December 2019 amounting to EUR 158 million as disclosed in the Note 19 Revenues to the financial statements. Significant management judgment is required in order to determine the transaction price for the performance obligation including any element of variable consideration (discounts, rebates and other form of customer incentives). Given the different contractual arrangements with customers and the judgment to be exercised in evaluating the expected discounts, revenue recognition of customer bonuses and rebates represents a key audit matter.

We understood and evaluated design of internal controls related to revenue recognition and tested their operation effectiveness. In addition, we performed an examination on a sample of customers with the highest annual turnover to determine whether the contractually agreed and awarded discounts, customer bonuses, and rebates, as well as payments to trading partners without identifiable service counter were taken consideration in measuring the transaction price for the respective contract and recognizing revenue for the period.

On a basis of statistical sampling we selected customers for which circulated request for confirmation of trade receivables as of the balance sheet date. We tested transactions around the year-end to assess whether revenues were recognized in the correct accounting period. We performed analytical procedures for revenues to obtain further understanding of trends during the year, their relation with trade receivables and cash, as well as profit margin analysis. Furthermore, we tested a sample of journal entries recognized to revenue focusina on unusual or irregular transactions. We assessed the adequacy of the disclosures included in Note 2.18 Significant accounting policies - Revenue recognition and Note 19 Revenues of the accompanying financial statements in accordance with the Law on Accounting and accounting regulations of Montenegro (IFRS 15 Revenue from Contracts with Customers).



Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Law on Accounting and the accounting regulations of Montenegro, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance is responsible for overseeing the Company's financial reporting process.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs applicable in Montenegro will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs applicable in Montenegro, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether
  due to fraud or error, design and perform audit procedures responsive to those risks, and
  obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The
  risk of not detecting a material misstatement resulting from fraud is higher than for one
  resulting from error, as fraud may involve collusion, forgery, intentional omissions,
  misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



Auditor's responsibilities for the audit of the financial statements (continued)

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



# Report on other legal and regulatory requirements

We have reviewed the annual management report of the Company. Management is responsible for the preparation of the annual management report in accordance with the legal requirements of Montenegro. Our responsibility is to assess whether the annual management report is consistent with the annual financial statements for the same financial year. Our work regarding the annual management report has been restricted to assessing whether the accounting information presented in the annual management report is consistent with the annual financial statements and did not include reviewing other information contained in the annual management report originating from non-audited financial or other records. In our opinion, the accounting information presented in the annual management report is consistent, in all material respects, with the financial statements of the Company for the year ended 31 December 2019.

The partner in charge of the audit resulting in this independent auditor's report is Danijela Mirković.

**ERNST & YOUNG** MONTENEGRO

DOO

Podgorica, 24 April 2020

Ernst & Young Montenegro d.o.o. Podgorica, Montenegro

Danijela Mirković

Partner

Boban Čabarkapa Authorized auditor

# BALANCE SHEET/ASSETS

AS AT 31/12/2019

ASSETS	EDP	NOTE NO.	2019	2018
UNPAID SUBSCRIBED EQUITY	001			
NON CURRENT ASSETS	002		49.847.978	45.739.754
GOODWILL	003		848.942	848.942
INTANGIBLE ASSETS	004	5	5.413.285	5.420.634
PROPERTY, PLANTS, EQUIPMENT AND BIOLOGICAL ASSETS	005	6	41.772.527	37.672.069
Property, plants & equipment	006		40.024.199	34.911.067
Investment property	007		1.748.328	2.761.002
Biological assets	008		-	-
LONG-TERM FINANCIAL INVESTMENTS	009		1.813.224	1.798.109
Investments in equity	010	7	52.930	56.309
Investment in affiliated companies using equity method	011		-	-
Other long term investments	012	8	1.760.294	1.741.800
DEFERRED TAX ASSETS	013		-	
NON-CURRENT ASSETS HELD FOR SALE AND ASSETS FROM DISCONTINUED OPERATIONS	014	6	938.857	-
CURRENT ASSETS	015		59.029.856	61.086.166
INVENTORIES	016	9	11.780.907	21.320.910
SHORT TERM RECEIVABLES, INVESTMENTS AND CASH AND CASH EQUIVALENTS	017		47.248.950	39.765.256
Trade and Other Receivables	018	10	11.943.243	11.411.259
Overpaid tax receivables	019		-	_
Short-term financial investments	020	11	199.158	155.115
Cash and cash equivalents	021	12	27.769.648	17.363.530
Value added tax and accruals	022	13	7.336.900	10.835.350
TOTAL ASSETS	023		109.816.691	106.825.920

# BALANCE SHEET/EQUITY

AS AT 31/12/2019

EQUITY & LIABILITIES	EDP	NOTE NO.	2019	2018
EQUITY	101	14	91.523.618	91.711.470
SHARE CAPITAL	102	14.1	67.986.605	67.986.605
UNPAID SUBSCRIBED CAPITAL	103		-	-
RESERVES	104	14.2	8.550.698	8.550.698
POSITIVE REVALUATION RESERVE AND UNREALIZED GAINS FROM FINANCIAL ASSETS AVAILABLE FOR SALE	105		109.413	107.166
NEGATIVE REVALUATION RESERVE AND UNREALIZED GAINS FROM FINANCIAL ASSETS AVAILABLE FOR SALE	106		(335-553)	(332.174)
RETAINED EARNINGS	107		15.212.454	15.399.175
LOSS	108		-	-
REPURCHASE OF OWN SHARES AND SHARE EQUITY	109		-	-
LONG-TERM PROVISIONS AND LIABILITIES	110		1.051.791	394.722
LONG TEM PROVISIONS	111	15	421.434	394.722
LONG-TERM LIABILITIES	112		630.358	-
Long term loans	113			
Other long term liabilities	114	2.18	630.358	
DEFERRED TAX LIABILITIES	115	28	68.908	55.728
SHORT-TERM PROVISIONS AND LIABILITIES	116		17.172.374	14.664.001
SHORT-TERM LIABILITIES	117		17.172.374	14.664.001
Short term financial liabilities	118	2.18	286.772	-
Liabilities attributable to the assets held for sale and discontinued operations	119		-	-
Trade payables	120	16	7.170.830	3.278.657
Other short term liabilities and accruals	121	17	1.206.621	2.919.660
Liabilities for vat and other public revenues	122	18	8.100.531	7.761.505
Income tax payables	123	28	407.620	704.179
SHORT-TERM PROVISIONS	124		-	J
TOTAL EQUITY & LIABILITIES	125		109.816.691	106.825.920

In Podgorica,

Date 15/04/2020

Person responsible for preparations of the financial statement of

# INCOME STATEMENT FOR THE PERIOD FROM 01/01/2019 TO 31/12/2019

	EDP	Note no.	2019	2018
OPERATING REVENUE	201		158.501.029	163.835.569
Revenues	202	19	158.315.830	163.637.632
Other operating revenues	206	20	185.199	197.937
Other operating revenues	200		105.199	197.937
OPERATING EXPENSES	207	21	153.146.087	156.530.692
Cost of goods sold	208		137.477.829	140.688.816
Cost of materials	209		656.623	683.110
Cost of salaries, fringe benefits and other personal expenses	210	22	3.021.867	3.619.831
Cost of depreciation and provisions	211		2.946.043	2.474.749
Other operating expenses	212	23	9.043.725	9.064.186
OPERATING RESULT	213		5-354-943	7.304.876
Financial income	214	24	173.233	174.797
Financial expenses	215	25	81.168	52.445
FINANCIAL RESULT	216		92.065	122.352
Other income	217	26	665.849	836.788
Other expenses	218	27	1.364.093	749.708
RESULT FROM OTHER BUSINESS ACTIVITIES	219		(698.244)	87.080
NET RESULT BEFORE TAX	222		4.748.764	7.514.308
OTHER COMPREHENSIVI COME ATTRIBUTABLE TO EQUITY	223		(1.132)	(38.622)
Change of revaluation reserves from financial assets available for sale	224		(3.047)	(9.780)
Change of revaluation reserves from actuarial gains/loss in line with pensions	227		1.916	(28.842)
INCOME TAX EXPENSE	229		421.132	703.648
Income tax expense for the period	230	28	407.620	704.179
Deferred income expense for the period	231		13.513	(531)
NET RESULT	232		4.326.500	6.772.038
EARNINGS PER SHARE				
Earnings per share	233	29	0,93	1,46
Diluted earnings per share	234			

In Podgorica,

Person responsible for preparation of the financial statement

Date 15/04/2020

Legal representative

This version of our report/the accompanying documents is a translation from the original, which was prepared in Montenegrin.

All possible care has been taken to ensure that the translation is an accurate representation of the original. However, in all matters of interpretation of information, views or opinions, the original language version of our report takes precedence over this translation.

# CASH FLOW STATEMENT

FOR THE PERIOD FROM 01/01/2019 TO 31/12/2019

	EDP	2019	2018
CASH FLOWS FROM OPERATING ACTIVITIES			
Result before tax	301	4.748.764	7.514.308
Depreciation	302	2.946.043	2.474.749
Change in inventory value	303	9.540.004	5.285.447
Change in receivables	304	(531.983)	(30.090)
Change in payables to suppliers	305	3.892.173	146.982
Change in accruals	306	26.711	11.628
Paid interest	307	-	
Income tax paid	308	(661.928)	(728.834)
Payment for other public contributions	309	-	
Changes in deferred tax and other not listed items which had effect on cash flow from operating activities	310	1.841.059	(3.852.168)
NET CASH FLOW FROM OPERATING ACTIVITIES	311	21.800.843	10.822.022
CASH FLOWS FROM INVESTMENTS ACTIVITIES			
PROCEEDS FROM INVESTING ACTIVITIES	312	40.610	37.849
Proceeds from sale of intangible assets, ppe and biological assets	314	7.628	10.395
Impairment		- /	
Interest received	316	32.981	27.454
CASH OUTFLOWS FROM INVESTING ACTIVITIES	318	6.466.337	4.726.056
Purchase of shares/stakes (net outflow)	319	-	
Purchase of intangible assets, property, plant & equipment and biological assets	320	6.466.337	4.726.056
Other financial investments (net outflow)	321	-	
NET PROCEEDS FROM INVESTMENT ACTIVITIES	322	(6.425.727)	(4.688.207)
CASH FLOWS FROM FINANCING ACTIVITIES			30
PROCEEDS FROM FINANCING ACTIVITIES	323	(183.591)	(164.153)
Proceeds from long term and short term loans (net inflow)	325	(183.591)	(164.153)
CASH OUTFLOWS FROM FINANCING ACTIVITIES	327	4.760.484	4.777.906
Long term, short term and other liabilities (net outflow)	329	246.128	263.550
Dividends paid	331	4.514.356	4.514.356
NET OUTFLOW FROM FINANCING ACTIVITIES	332	(4.944.074)	(4.942.059)
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TOTAL OUTFLOW	333	10.431.041	1.191.756
CASH AT THE BEGINNING OF ACCOUNTING PERIOD	334	17.363.530	16.190.061
FOREIGN CURRENCY GAINS ON TRANSLATION OF CASH AND CASH EQUIVALENTS	335	24.142	26.062
FOREIGN CURRENCY LOSSES ON TRANSLATION OF CASH AND CASH EQUIVALENTS	336	49.065	44.349
CASH AT THE END OF ACCOUNTING PERIOD	337	27.769.648	17.363.530

In Podgorica,

Person responsible for preparation to drustvo za the financial statement

Date 15/04/2020

Person responsible for preparation to drustvo za the financial statement

Date 15/04/2020

# STATEMENT OF CHANGES IN EQUITY

FOR THE PERIOD FROM 01/01/2019 TO 31/12/2019

Items	Description	Nr	Share capital (Group 30 less 309)	Nr	Other capital (Acc 309)	Nr.	Unpaid subscrib ed capital (Group 31)	Nr	Share premiu (Acc 320)	Nr	Reserves (Acc. 321, 322)	Nr	Revaluatio n reserves (Acc 33)	Nr	Retained earnings (Group 34)	Nr	Loss (Group 35)	Nr	Treasury shares and stakes (Acc. 237)	Nr	Total (col. 2+3+4+5+6+ 7+8-9-10)
	1		2		3		4		5		6		7		8		9		10		11
1.	Balance as at 31.12. 2017	401	67.986.605	410		419		428		437	8.550.698	446	(186.385)	455	13.102.867	464		473		482	89.453.785
2.	Adjustments of material errors and changes in accounting policies in previous year	402		411		420		429		438		447		456		465		474		483	
3.	Adjusted opening balance as at 01.01.2018.(no. 1+2)	403	67.986.605	412		421		430		439	8.550.698	448	(186.385)	457	13.102.867	466		475		484	89.453.785
4.	Net changes in 2018.	404		413		422		431		440		449	(38.623)	458	2.296.307	467		476		485	2.257.685
5.	Balance as at 31.12. 2018. (no. 3+4)	405	67.986.605	414		423		432		441	8.550.698	450	(225.008)	459	15.399.175	468		477		486	91.711.470
,	Adjustments of material errors and changes in accounting policies in previous year	406		415		424		433		442		451		460		469		478		487	
	Adjusted opening balance as at 01.01.2019. (no. 5+6)	407	67.986.605	416		425		434		443	8.550.698	452	(225.008)	461	15.399.175	470		479		488	91.711.470
8.	Net changes in 2019.	408		417		426		435		444		453	(1.132)	462	(186.720)	471		480		489	(187.852)
	Balance as at 31.12.2019. (no. 7+8)	409	67.986.605	418		427		436		445	8.550.698	454	(226.139)	463	15.212.454	472		481		490	91.523.618

In Podgorica,

Person responsible for preparation

of the financial statement

Date 15/04/2020

Date 15/04/2020

Person responsible for preparation

of the financial statement

of the financial stat

(All amounts expressed in EUR, unless otherwise stated)

#### 1. Corporate information

Jugopetrol A.D. (hereinafter also referred to as "the Company") was established in 1947 as a state-owned company based on the decision of the Government of the Socialist Federal Republic of Yugoslavia. On January 1, 1996, following the Company's ownership transformation, the Company was re-registered as a shareholding company under Jugopetrol A.D. Kotor name. In October 2002, Hellenic Petroleum International S.A. acquired 54.4% of the Company's share capital from the Government and certain government agencies of Montenegro. The registered Company's address up to December 10, 2014 was Trg Mata Petrovica number 2, Kotor. Due to business reasons, the Company decided to change its headquarters and from December 10, 2014 the Company's registered address is Stanka Dragojevica bb, Podgorica.

The Company is presently the main supplier of oil products in Montenegro. Its main activities include wholesale of oil products through the operation of storage facilities in Bar and two airport fueling depots in Tivat and Podgorica, as well as retail and distribution of oil products through the operation of fortytwo petrol stations and three yachting petrol stations.

As of 31 December 2019, the Company employed 97 employees (2018: 102 employees).

The Company's shares are traded on Montenegroberza Stock Exchange.

#### 2. Summary of significant accounting policies

The accounting policies adopted are consistent with those of the previous financial year except for changes describes in 2.1.a which have been adopted by the Company as of 1 January 2019.

### 2.1 Basis of preparation

These financial statements have been prepared in accordance with the requirements of the Law on accounting ("Official Gazette of Montenegro", no. 052/16 of 08.09.2016.) and the Decision on the application of International Accounting Standards ("IAS") in Montenegro ("Off. Gazette of Montenegro", no. 69 / 2002) and accounting regulation effective in Montenegro.

The Company has prepared these financial statements in accordance with the Rules on the content and form of financial statements ("Official Gazette of Montenegro", 05/2011) issued by the Institute of Certified Accountants of Montenegro on the basis of Article 1 of the Regulation amending the Regulation on the assignation of affairs of state administration in charge of accounting and auditing ("Official Gazette of Montenegro", 44/07 and "Official Gazette of Montenegro", 33/10) which in some parts differs from the presentation of certain items as required under IAS 1—"Presentation of Financial Statements".

Changes to the IAS and IFRS issued after January 1, 2003, were not published and officially adopted in Montenegro. In accordance with the Accounting Law of Montenegro, IAS and IFRS issued by International Accounting Standards Board, have to be translated by the appropriate competent authority of Montenegro that owns the right of the translation and publication thereof, approved by the International Federation of Accountants (IFAC). The last official translation was published on December 31st, 2009 and includes only basic text and interpretations and does not include basis for conclusions, iliustrative examples, application guidance, comments, opinions and other explanatory material. Also, the above translation does not contain translation of the Conceptual Framework for Financial Reporting.

These financial statements are prepared on the historical cost basis, unless accounting policies requires otherwise.

#### a) Changes in accounting policy and disclosures

The accounting policies adopted are consistent with those of the previous financial year except for the following changes IFRS which have been adopted by the Company as of 1 January 2019.

### IFRS 16: Leases

The standard is effective for annual periods beginning on or after 1 January 2019. IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract, i.e. the customer ('lessee') and the supplier ('lessor'). The new standard requires lessees to recognize most leases on their financial statements. Lessees will have a single accounting model for all leases, with certain exemptions. Lessor accounting is substantially unchanged. Management has made use of this assessment (note 2.18).

# JUGOPETROL A.D. Notes to the financial statements for the year ended 31 December 2019

(All amounts expressed in EUR, unless otherwise stated)

#### 2. Summary of significant accounting policies (continued)

- a) Changes in accounting policy and disclosures (continued)
  - · IFRS 9 Financial Instruments

The final version of IFRS 9 Financial Instruments reflects all phases of the financial instruments project and replaces IAS 39 Financial Instruments: Recognition and Measurement and all previous versions of IFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. Management has made an assessment of the effect of the standard and considers it will not have significant impact on its Balance sheet and Equity.

IAS 28: Long-term Interests in Associates and Joint Ventures (Amendments)

The Amendments are effective for annual reporting periods beginning on or after 1 January 2019 with earlier application permitted. The Amendments relate to whether the measurement, in particular impairment requirements, of long term interests in associates and joint ventures that, in substance, form part of the 'net investment' in the associate or joint venture should be governed by IFRS 9, IAS 28 or a combination of both. The Amendments clarify that an entity applies IFRS 9 Financial Instruments, before it applies IAS 28, to such long-term interests for which the equity method is not applied. In applying IFRS 9, the entity does not take account of any adjustments to the carrying amount of long-term interests that arise from applying IAS 28. These Amendments have not yet been endorsed by the EU. Management has not made use of this assessment.

IAS 19: Plan Amendment, Curtailment or Settlement (Amendments)

The Amendments are effective for annual periods beginning on or after 1 January 2019 with earlier application permitted. The Amendments require entities to use updated actuarial assumptions to determine current service cost and net interest for the remainder of the annual reporting period after a plan amendment, curtailment or settlement has occurred. The Amendments also clarify how the accounting for a plan amendment, curtailment or settlement affects applying the asset ceiling requirements. These Amendments have not yet been endorsed by the EU. Management has not made use of this assessment.

IFRIC INTERPETATION 23: Uncertainty over Income Tax Treatments

The Interpretation is effective for annual periods beginning on or after 1 January 2019 with earlier application permitted. The Interpretation addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of IAS 12. The Interpretation provides guidance on considering uncertain tax treatments separately or together, examination by tax authorities, the appropriate method to reflect uncertainty and accounting for changes in facts and circumstances. Management has not made use of this assessment.

The IASB has issued the Annual Improvements to IFRSs 2015 – 2017 Cycle, which is a collection of amendments to IFRSs. The amendments are effective for annual periods beginning on or after 1 January 2019 with earlier application permitted. These annual improvements have not yet been endorsed by the EU. Management has not made use of this assessment.

- IFRS 3 Business Combinations and IFRS 11 Joint Arrangements: The amendments to IFRS 3 clarify
  that when an entity obtains control of a business that is a joint operation, it remeasures previously held
  interests in that business. The amendments to IFRS 11 clarify that when an entity obtains joint control
  of a business that is a joint operation, the entity does not remeasure previously held interests in that
  business.
- IAS 12 Income Taxes: The amendments clarify that the income tax consequences of payments on financial instruments classified as equity should be recognized according to where the past transactions or events that generated distributable profits has been recognized.
- IAS 23 Borrowing Costs: The amendments clarify paragraph 14 of the standard that, when a qualifying
  asset is ready for its intended use or sale, and some of the specific borrowing related to that qualifying
  asset remains outstanding at that point, that borrowing is to be included in the funds that an entity
  borrows generally.

# Notes to the financial statements for the year ended 31 December 2019

(All amounts expressed in EUR, unless otherwise stated)

#### 2. Summary of significant accounting policies (continued)

- b) Standards issued but not yet effective and not early adopted
  - Amendment in IFRS 10 Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address an acknowledged inconsistency between the requirements in IFRS 10 and those in IAS 28, in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The main consequence of the amendments is that a full gain or loss is recognized when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary. In December 2015 the IASB postponed the effective date of this amendment indefinitely pending the outcome of its research project on the equity method of accounting. The amendments have not yet been endorsed by the EU. Management has not made use of this assessment.

Conceptual Framework in IFRS standards

The IASB issued the revised Conceptual Framework for Financial Reporting on 29 March 2018. The Conceptual Framework sets out a comprehensive set of concepts for financial reporting, standard setting, guidance for preparers in developing consistent accounting policies and assistance to others in their efforts to understand and interpret the standards. IASB also issued a separate accompanying document, Amendments to References to the Conceptual Framework in IFRS Standards, which sets out the amendments to affected standards in order to update references to the revised Conceptual Framework. Its objective is to support transition to the revised Conceptual Framework for companies that develop accounting policies using the Conceptual Framework when no IFRS Standard applies to a particular transaction. For preparers who develop accounting policies based on the Conceptual Framework, it is effective for annual periods beginning on or after 1 January 2020.

IFRS 3: Business Combinations (Amendments)

The IASB issued amendments in Definition of a Business (Amendments to IFRS 3) aimed at resolving the difficulties that arise when an entity determines whether it has acquired a business or a group of assets. The Amendments are effective for business combinations for which the acquisition date is in the first annual reporting period beginning on or after 1 January 2020 and to asset acquisitions that occur on or after the beginning of that period, with earlier application permitted. These Amendments have not yet been endorsed by the EU. Management has not made use of this assessment.

 IAS 1 Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors: Definition of 'material' (Amendments)

The Amendments are effective for annual periods beginning on or after 1 January 2020 with earlier application permitted. The Amendments clarify the definition of material and how it should be applied. The new definition states that, 'Information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity'. In addition, the explanations accompanying the definition have been improved. The Amendments also ensure that the definition of material is consistent across all IFRS Standards. These Amendments have not yet been endorsed by the EU. Management has not made use of this assessment.

• Interest Rate Benchmark Reform - IFRS 9, IAS 39 and IFRS 7 (Amendments)

The amendments are effective for annual periods beginning on or after 1 January 2020 and must be applied retrospectively. Earlier application is permitted. In September 2019, the IASB issued amendments to IFRS 9, IAS 39 and IFRS 7, which concludes phase one of its work to respond to the effects of Interbank Offered Rates (IBOR) reform on financial reporting. Phase two will focus on issues that could affect financial reporting when an existing interest rate benchmark is replaced with a risk-free interest rate (an RFR). The amendments published, deal with issues affecting financial reporting in the period before the replacement of an existing interest rate benchmark with an alternative interest rate and address the implications for specific hedge accounting requirements in IFRS 9 Financial Instruments and IAS 39 Financial Instruments: Recognition and Measurement, which require forward-looking analysis. The amendments provided temporary reliefs, applicable to all hedging relationships that are directly affected by the interest rate benchmark reform, which enable hedge accounting to continue during the period of uncertainty before the replacement of an existing interest rate benchmark with an alternative nearly risk-free interest rate. There are also amendments to IFRS 7 Financial Instruments: Disclosures regarding additional disclosures around uncertainty arising from the interest rate benchmark reform. Management has not made use of these amendments.

(All amounts expressed in EUR, unless otherwise stated)

#### 2. Summary of significant accounting policies (continued)

- b) Standards issued but not yet effective and not early adopted (continued)
  - IAS 1 Presentation of Financial Statements: Classification of Liabilities as Current or Non-current (Amendments)

The amendments are effective for annual reporting periods beginning on or after January 1, 2022 with earlier application permitted. The amendments aim to promote consistency in applying the requirements by helping companies determine whether, in the statement of financial position, debt and other liabilities with an uncertain settlement date should be classified as current or non-current. The amendments affect the presentation of liabilities in the statement of financial position and do not change existing requirements around measurement or timing of recognition of any asset, liability, income or expenses, nor the information that entities disclose about those items. Also, the amendments clarify the classification requirements for debt which may be settled by the company issuing own equity instruments. Management has not made use of these amendments. The preparation of financial statements requires management to exercise its judgment in the process of applying the Group's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 4.

The Company is preparing financial statements on a going concern basis.

#### 2.2 Comparative figures

The Company's comparative figures are its 2018 audited financial statements.

# 2.3 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision-maker. The chief operating decision-maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Board of Directors that makes strategic decisions.

The BoD considers the business from a distribution channel perspective. The Company operates in one segment with two revenue streams (retail and wholesale).

#### 2.4 Foreign currency translation

# a) Functional and presentation currency

Items included in the financial statements of the Company are measured using the currency of the primary economic environment in which the Company operates ("the functional currency"). The financial statements are presented in EUR, which is the Company's functional and presentational currency.

### b) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rate prevailing at the date of the transaction. Foreign exchange gains and losses resulting from the settlement of such transactions in foreign currency and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the income statement.

# 2.5 Intangible assets

#### a) Licenses

Acquired computer software licenses are capitalized on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortized over their estimated useful lives (do not exceed 5 years).

### b) Computer software

Costs associated with developing or maintaining computer software programs are recognized as an expense as incurred. Costs that are directly associated with the development of identifiable and unique software products controlled by the Company and that will probably generate economic benefits exceeding costs beyond one year, are recognized as intangible assets.

Costs include the software development employee costs and an appropriate portion of relevant overheads.

# Notes to the financial statements for the year ended 31 December 2019

(All amounts expressed in EUR, unless otherwise stated)

### 2. Summary of significant accounting policies (continued)

#### 2.5 Intangible assets (continued)

#### a) Computer software (continued)

Other development costs that do not meet these criteria are recognized as an expense as incurred. Development costs initially recognized as an expense cannot be recognized as an asset in future.

Computer software development costs recognized as an asset are amortized over their estimated useful lives (do not exceed 3 years).

### c) Right of use of land

Right of use of land is accounted for at cost and is not amortised as the Company expects ownership to be eventually transferred.

The linear method is used to calculate depreciation on intangible assets.

# 2.6 Property, plant, and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and provision for impairment, where required.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the income statement under operating expenses during the financial period in which they are incurred. If an investment property becomes owner occupied, it is reclassified to property, plant and equipment, and its carrying amount at the date of reclassification becomes its deemed cost to be subsequently depreciated.

Land is not depreciated. Depreciation on other assets is calculated using the straight line method to allocate their cost to residual values over their estimated useful lives, as follows:

Buildings and structures	5%
Machinery and equipment	5-15%
Office furniture and fittings	20-30%

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (note 2.8).

Gains and losses on disposals are determined by comparing proceeds with carrying amount and are recognized within "Other income/expenses", in the income statement (notes 26 and 27).

#### 2.7 Impairment of non-financial assets

Assets with indefinite useful service life are not subject to depreciation and are tested for impairment annually. The carrying values of property, plant and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. If any indication exists and where the carrying values exceed recoverable amount, the assets are written down to their recoverable amount. The recoverable amount of property, plant and equipment is the greater of net selling price and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash - generating units), being the individual petrol stations and installations. Impairment losses are recognized in the income statement. If the circumstances that caused the impairments have been changed, previously recognized impairment losses are cancelled for previous years.

### 2.8 Financial assets

# 2.8.1 Initial recognition and measurement

Financial assets are classified, at initial recognition, as subsequently measured at amortised cost, fair value through other comprehensive income (OCI), and fair value through profit or loss.

#### Notes to the financial statements for the year ended 31 December 2019

(All amounts expressed in EUR, unless otherwise stated)

# 2. Summary of significant accounting policies (continued)

#### 2.8 Financial assets (continued)

#### 2.8.1 Initial recognition and measurement (continued)

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Company's business model for managing them.

With the exception of trade receivables that do not contain a significant financing component or for which the Company has applied the practical expedient, the Company initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs.

Trade receivables that do not contain a significant financing component or for which the Company has applied the practical expedient are measured at the transaction price determined under IFRS 15. Refer to the accounting policies in section 2.17 Revenue from contracts with customers. In order for a financial asset to be classified and measured at amortised cost or fair value through OCI, it needs to give rise to cash flows that are 'solely payments of principal and interest (SPPI)' on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Company's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both. Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognised on the trade date, i.e., the date that the Company commits to purchase or sell the asset.

#### Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in three categories:

- · Financial assets at amortised cost (debt instruments)
- Financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)
- · Financial assets at fair value through profit or loss

# (a) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for trading, financial assets designated upon initial recognition at fair value through profit or loss, or financial assets mandatorily required to be measured at fair value. Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term.

Derivatives are also categorised as 'held for trading' unless they are designated as hedges. Assets in this category are classified as current assets if they are either held for trading or are expected to be realised within 12 months of the end of the reporting period, otherwise they are classified as non-current. Financial assets with cash flows that are not solely payments of principal and interest are classified and measured at fair value through profit or loss, irrespective of the business model.

### (b) Financial assets at amortised cost

The Company measures financial assets at amortised cost if both of the following conditions are met: a) the financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows and b) the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets at amortised cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognised in profit or loss when the asset is derecognised, modified or impaired.

(c) Financial assets at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments).

Upon initial recognition, the Company can elect to classify irrevocably its equity investments as equity instruments designated at fair value through OCI when they meet the definition of equity under IAS 32 Financial Instruments: Presentation and are not held for trading. The classification is determined on an instrument-by-instrument basis. Gains and losses on these financial assets are never recycled to profit or loss.

(All amounts expressed in EUR, unless otherwise stated)

### 2. Summary of significant accounting policies (continued)

#### 2.8 Financial assets (continued)

#### 2.8.1 Initial recognition and measurement (continued)

Dividends are recognised as other income in the statement of profit or loss when the right of payment has been established, except when the Company benefits from such proceeds as a recovery of part of the cost of the financial asset, in which case, such gains are recorded in OCI. Equity instruments designated at fair value through OCI are not subject to impairment assessment.

The Company elected to classify irrevocably its listed equity investments under this category.

# 2.8.2 Derecognition and impairment

#### Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e., removed from the Company's consolidated statement of financial position) when: The rights to receive cash flows from the asset have expired or the Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Company has transferred substantially all the risks and rewards of the asset, or (b) the Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its rights to receive cash flows from an asset or has entered into a passthrough arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Company continues to recognise the transferred asset to the extent of its continuing involvement. In that case, the Company also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

# Impairment

For trade receivables, the Company applies a simplified approach in calculating ECLs. Therefore, the Company does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. The Company has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

### 2.9 Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the weighted average method.

The cost of oil and oil derivatives comprises purchase value, transportation and insurance cost, import duties and other direct costs.

Carrying value of inventories is adjusted for surpluses/losses identified at stock counts organized at petrol stations and reservoirs on a monthly basis (installations) and quarterly (petrol stations). Inventory surpluses/losses are recognized in within "Other income/expense" in the income statement.

Inventories include advances to the suppliers for goods.

#### 2.10 Receivables

Trade receivables are amounts due from customers for merchandise sold or services performed in the ordinary course of business. If collection is expected in one year or less (or in the normal operating cycle of the business if longer), they are classified as current assets.

Trade receivables are recognized initially at fair value and subsequently measured at amortized cost less provision for impairment. A provision for impairment of trade receivables is established when there is objective evidence that the Company will not be able to collect all amounts due according to the original terms of receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganisation, and default or delinquency in payments are considered indicators that the trade receivable is impaired.

#### Notes to the financial statements for the year ended 31 December 2019

(All amounts expressed in EUR, unless otherwise stated)

#### 2. Summary of significant accounting policies (continued)

#### 2.10 Receivables (continued)

The amount of the provision is the difference between the asset's carrying amount and the recoverable amount. The carrying amount of the asset is reduced through the use of an allowance account, and the amount of the loss is recognised in the income statement within 'Other expenses' (note 27). When a trade receivable is uncollectible, it is written off against the allowance account for trade receivables. Subsequent recoveries of amount previously written off are credited to 'Other income' in the income statement (note 26).

#### 2.11 Cash and cash equivalents

Cash and cash equivalents include cash in hand and current accounts with commercial banks.

### 2.12 Basic capital

#### a) Share Capital

Ordinary shares are classified as equity.

#### b) Reserves

Statutory reserves are recognized as 5% of the Company's profit after tax based on decisions of the Board of Directors and the Shareholders' Assembly. This distribution was done in the period from 2001 to 2003, based on Company's law from 1996 which is not enforce anymore and it does not prescribe obligation to the companies to have legal reserves any more.

In accordance with the Collective Agreement portion of retained earnings was allocated to the housing fund based on the decisions of the Shareholders' Assembly. The purpose of this fund is to finance housing needs of the employees and accompanying expenses.

#### c) Revaluation reserves

Revaluation reserves arise from an increase in fair value measurement of available-for-sale assets.

# 2.13 Provisions

Provisions are recognised when: the Company has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated.

Provisions are measured at the present value of the expenditure expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation.

#### 2.14 Trade payables

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year.

# 2.15 Employee benefits

#### a) Pension obligations

The Company pays contributions to publicly administered pension insurance plans on a mandatory basis. The Company has no further payment obligations once the contributions have been paid. The contributions are recognised as employee benefit expense when they are due. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available. Refer to the Note 22.

The Company provides jubilee awards and retirement employee benefit schemes. The entitlement to these benefits is usually conditional on the employee remaining in service up to retirement age and/or the completion of a minimum service period. The expected costs of these benefits are accrued over the period of employment. The defined benefit obligation is valued annually by independent qualified actuaries using the projected unit credit method.

(All amounts expressed in EUR, unless otherwise stated)

#### 2. Summary of significant accounting policies (continued)

#### 2.15 Employee benefits (continued)

The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid and that have terms to maturity approximating to the terms of the related pension liability. Actuarial gains and losses arising from experience adjustments are charged or credited to the income statement in the period in which they arise. (Note 15)

#### b) Termination benefits

Termination benefits are payable when employment is terminated before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Company recognizes termination benefits when: terminating the employment of current employees according to a detailed formal plan without possibility of withdrawal; or providing termination benefits as a result of an offer made to encourage voluntary redundancy. Benefits falling due more than 12 months after balance sheet date are discounted to present value.

#### 2.16 Current and deferred income tax

The tax expense for the period comprises current and deferred tax. Tax is recognized in the income statement, except to the extent that it relates to items recognized directly in equity, in which case, it is also recognized in equity.

Income taxes currently due are calculated and paid in accordance with the Montenegrin Tax Law ("Official Gazette of Montenegro", 65/01, 12/02, 80/04, 40/08, 86/09, 40/11, 14/12, 61/13 i 55/16), by applying the tax rate of 9%. The calculated income tax is paid no later than three months after the expiration of the period for which tax is being assessed as determined by the tax authorities.

Deferred income tax is recognized, using the balance sheet liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. However, deferred tax is not accounted for, if it, on condition that it has not previously been accounted for, arises from an initial recognition of an asset or liability in a transaction other than a business combination which at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled.

Deferred income tax assets are recognized only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilized.

Deferred tax assets and liabilities are offset when there is a legal basis to offset current tax assets against current tax liabilities, when deferred tax assets and liabilities relate to the income tax established by tax authorities to one or a number of taxpayers, and in case of an intention to settle accounts on net basis.

### 2.17 Revenue recognition

Revenue from contracts with customers

Revenue comprises the fair value of the sale of goods and services, net of value-added tax and any excise duties, rebates and discounts. Revenue from contracts with customers is recognised when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods or services. Control over goods sold and services rendered is transferred to the customer upon delivery of the respective products or service respectively. Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Payment terms vary in line with the type of sales transactions and depend mainly on the products sold or services rendered, the distribution channels as well as each customer's specifics.

The Company assesses whether it acts as a principal or agent in each of its revenue arrangements. The Company has concluded that in all sales transactions it acts as a principal.

When goods are exchanged or swapped for goods which are of a similar nature and value the exchange is not regarded as a transaction which generates revenue. The net result of such transactions is recognized within Cost of sales.

#### Notes to the financial statements for the year ended 31 December 2019

(All amounts expressed in EUR, unless otherwise stated)

### 2. Summary of significant accounting policies (continued)

#### 2.17 Revenue recognition (continued)

Revenue is recognised as follows:

Sales of goods - wholesale & retail

Revenue is recognized when a contractual promise to a customer (performance obligation) is fulfilled by transferring the promised goods (which is when the customer obtains control over the promised goods). If a contract contains more than one performance obligation, the total transaction price of the contract is allocated among the individual, separate performance obligations based on their relative standalone selling prices. The amount of revenue recognized is the amount allocated to the satisfied performance obligation based on the consideration that the Company expects to receive in accordance with the terms of the contracts with the customers.

#### Provision of services

For sales of services, revenue is recognised in the accounting period in which the services are rendered, as the customer obtains control over the promised services, by reference to stage of completion of each specific performance obligation and assessed on the basis of the actual service provided as a proportion of the total services to be provided.

#### Variable consideration

If the consideration in a contract includes a variable amount, the Company recognizes this amount as revenue only to the extent that it is highly probable that a significant reversal will not occur in the future.

#### Volume discounts

The Company provides volume discounts to customers based on thresholds specified in the respective contracts. Options for volume related discounts are assessed by the Company to determine whether they constitute a material right that the customer would not receive without entering into that contract. For all such options that are considered as material rights, the Company assesses the likelihood of its exercise and then the portion of the transaction price allocated to the option is deferred and recognized when it is either exercised or lapsed.

Under the new requirements, the Company concluded that volume discounts constitute a material right which should be recognized over time up to the point it is either exercised or lapsed. All such discounts are accrued within the financial year.

#### Interest income

Interest income is recognised using the effective interest method. When a receivable is impaired, the Company reduces the carrying amount to its recoverable amount, being the estimated future cash flow discounted at original effective interest rate of the instrument, and continues unwinding the discount as interest income.

# 2.18 Leases

When assets are leased out under an operating lease, the asset is included in the balance sheet based on the nature of the asset. Lease income is recognized over the term of the lease on a straight-line basis.

#### Transition to IFRS 16

IFRS 16 was issued in January 2016 and it replaces IAS 17 Leases, IFRIC 4 Determining whether an Arrangement contains a Lease, SIC-15 Operating Leases-Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease. IFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model similar to the accounting for finance leases under IAS 17. The standard includes two recognition exemptions for lessees – leases of "low-value" assets (e.g., personal computers) and short-term leases (i.e., leases with a lease term of 12 month or less). At the commencement date of a lease, a lessee will recognize a liability to make lease payments (i.e., the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset). Lessees will be required to separately recognize the interest expense on the lease liability and the depreciation expense on the right-of-use asset.

(All amounts expressed in EUR, unless otherwise stated)

### 2. Summary of significant accounting policies (continued)

#### 2.18 Leases (continued)

Lessees will be also required to remeasure the lease liability upon the occurrence of certain events (e.g., a change in the lease term, a change in future lease payments resulting from a change in an index or rate used to determine those payments). The lessee will generally recognise the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset.

Lessor accounting under IFRS 16 is substantially unchanged from today's accounting under IAS 17. Lessors will continue to classify all leases using the same classification principle as in IAS 17 and distinguish between two types of leases: operating and finance leases.

IFRS 16, which is effective for annual periods beginning on or after 1 January 2019, requires lessees and lessors to make more extensive disclosures than under IAS 17.

The Company transitioned to IFRS 16 in accordance with the modified retrospective approach. The prior year figures were not adjusted. The Group elected to use the exemptions proposed by the standard on lease contracts for which the lease terms ends 12 months as of the date of initial application, and lease contracts for which the underlying asset is of low value.

The following categories of leases were identified and entirely relate to land, cars, real estate, where as a consequence of the change to IFRS 16 as of 1 January 2019, contracts that previously had been recognized as operating leases, now qualify as leases as defined by the new standard.

During the first-time application of IFRS 16, the right to use the leased asset was generally measured at the amount of lease liability, using the average incremental borrowing rate of 3%. The first time application resulted in recording lease liabilities in the amount of EUR 818.602 and accordingly, right-of-use asset in the amount of EUR 818.602 in the Statement of Financial Position as of 1 January 2019. In addition, prepayments for the lease of petrol station in Lapcici in amount of EUR 65.982 has been reclassified to right of use asset.

		Lease liabilities			
	Land	Cars	Other property	Total	
Balance as of 1 January 2019	538.466	256.559	89.559	884.584	818.602
Additions		52.367	593.865	646.232	312.331
Depreciation expense	(65.269)	(99.455)	(149.535)	(314.258)	_
Interest expense	-	-	-	-	31.870
Payments	-	-	-	-	(245.673)
Balance as of 31 December 2019	473.197	209.472	533.889	1.216.558	917.129

Set out below, are the amount recognised in profit and loss:

	2019.	2018.
Depreciation expense of right-of-use assets	314.258	-
Interest expense on lease liabilites	31.870	-
Rent expenses short term leases	200.631	232.461
Total amounts recognised in profit and loss	546.759	232.461

# 2.19 Distribution of dividends

The distribution of dividends to the shareholders of the company is recognized in the period when the dividends were approved by the shareholders.

# Notes to the financial statements for the year ended 31 December 2019

(All amounts expressed in EUR, unless otherwise stated)

# 2. Summary of significant accounting policies (continued)

# 2.20 Non-current assets held for sale and discontinued operations

The Company classifies non-current assets and disposal groups as held for sale if their carrying amounts will be recovered principally through a sale transaction rather than through continuing use. Non-current assets and disposal groups classified as held for sale are measured at the lower of their carrying amount and fair value less costs to sell. Costs to sell are the incremental costs directly attributable to the disposal of an asset (disposal group), excluding finance costs and income tax expense.

The criteria for held for sale classification is regarded as met only when the sale is highly probable and the asset or disposal group is available for immediate sale in its present condition. Actions required to complete the sale should indicate that it is unlikely that significant changes to the sale will be made or that the decision to sell will be withdrawn. Management must be committed to the plan to sell the asset and the sale expected to be completed within one year from the date of the classification.

Property, plant and equipment and intangible assets are not depreciated or amortised once classified as held for sale.

Assets and liabilities classified as held for sale are presented separately as current items in the statement of financial position.

A disposal group qualifies as discontinued operation if it is a component of an entity that either has been disposed of, or is classified as held for sale, and:

Represents a separate major line of business or geographical area of operations

Is part of a single co-ordinated plan to dispose of a separate major line of business or geographical are of operations or

Is a subsidiary acquired exclusively with a view to resale

Discontinued operations are excluded from the results of continuing operations and are presented as a single amount as profit or loss after tax from discontinued operations in the statement of profit or loss.

All other notes to the financial statements include amounts for continuing operations, unless indicated otherwise.

#### 2.21 Investment property

Investment properties are initially measured at cost, including transaction costs. After initial recognition, investment properties are recognized at cost less accumulated depreciation and impairment.

Investment properties are derecognized when they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognized in the income statement in the year of retirement or disposal.

Method of depreciation and impairment of investment property is the same as of tangible fixed assets. Assessment of impairment is performed annually.

# 3. Financial risk management

#### 3.1 Financial risk factors

The Company's activities are exposed to a variety of financial risks: market risk, credit risk and liquidity risk. The Company's overall risk management program focuses on individual risk areas by addressing each class of risk individually.

Risk management is carried out by the Company's management under policies approved by the parent company. The management identifies and evaluates financial risks in close co-operation with the Company's operating units. The Board of Directors provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign exchange risk, credit risk and investment of excess liquidity.

(All amounts expressed in EUR, unless otherwise stated)

### 3. Financial risk management (continued)

### 3.1 Financial risk factors (continued)

#### a) Market risk

#### i. Foreign exchange risk

The Company operates and sells mainly in Montenegro and neighbouring countries. Due to the fact that the functional currency of the Company is EUR and sales and purchases are denominated in EUR, management assessed exposure to foreign currency fluctuations as immaterial.

### ii. Price risk

The Company has exposure to the risk of commodity prices of oil. However, taken into consideration the fact that selling prices follow market prices of oil, exposure to price risk is not material.

### iii. Cash flow and fair value interest rate risk

The Company's exposure to market risk for changes in interest rates relates primarily to the Company's short-term deposits included within cash and cash equivalents. Given current market interest rates cash flow risk is assessed as not material.

#### b) Credit risk

The Company has no significant concentrations of credit risk. It has policies in place to ensure that wholesale sales of products are made to customers with an appropriate credit history. Sales to retail customers are made in cash or via major credit cards. The Company has policies that limit the amount of credit exposure to any financial institution.

### c) Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of funding through an adequate amount of committed credit facilities and the possibility of settling of the market position.

#### 3.2 Capital risk management

The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

Consistent with others in the industry, the Company monitors capital on the basis of the gearing ratio. In 2019 the Company did not use any borrowings from the banks. Total capital is calculated as 'equity' as shown in the balance sheet plus net debt.

# 3.3. Fair value estimation

The fair value of financial instruments traded in active markets (such as available-for-sale securities) is based on quoted market prices at the balance sheet date. The carrying value less impairment provision of receivables and liabilities is assumed to approximate their fair values.

### 4. Critical accounting estimates and judgments

Estimates and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

# 4.1 Critical accounting estimates and assumptions

The Company makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, rarely equal the related actual results.

(All amounts expressed in EUR, unless otherwise stated)

### 4. Critical accounting estimates and judgments (continued)

# 4.1 Critical accounting estimates and assumptions (continued)

The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities within the next financial year are outlined below.

#### a) Useful lives of property, plant and equipment

The Company's management determines the estimated useful lives and related depreciation charges for its property, plant and equipment. Management will amend the depreciation charge where useful lives are changed from previous estimates or it will write-off or write-down technically obsolete or non-strategic assets that have been abandoned or sold.

### b) Employee benefit schemes

The present value of the obligations depends on a number of factors that are determined on an actuarial basis using a number of assumptions. The assumptions used in determining the net cost (income) for other employee benefits include the expected discount rate. Any changes in these assumptions will impact the carrying amount of these obligations.

The Company determines the appropriate discount rate at the end of each year. This is the difference between market interest rate applicable for that year and contracted interest rate and is used to determine the present value of estimated future cash outflows expected to be required to settle the obligations for other employee benefits.

Other key assumptions for obligations for other employee benefits are based partially on the current market conditions.

#### c) Tax legislation

# Value added tax

The Company assumes that all VAT reclaimable from the Tax authorities will be received within one year, unless specific impairment provision is created.

#### d) Litigations

As disclosed in note 31, the Company is involved in several litigation proceedings, the ultimate outcome of which could not be determined. Based on external legal advice, the Company raises provisions where an outflow of resources is expected.

#### 4.2 Critical accounting judgments

# a) Impairment of fixed assets

The Company tests fixed assets for impairment if there are any impairment indicators. The recoverable amounts of cash-generating units have been determined based on value-in-use calculations. These calculations require the use of estimates which are determined based on a historical data corrected for the projected changes in the market conditions.

### b) Impairment of available - for sale financial assets

The Company follows the guidance of IFRS 9 to determine when an available-for-sale financial asset is impaired. This determination requires significant judgment. In making this judgment, the Company evaluates, among other factors, the duration and extent to which the fair value of an investment is less than its cost; and the financial health of and near-term business outlook for the investee, including factors such as industry and sector performance, changes in technology and operational and financing cash flow.

#### c) Deterioration of the economy

Deteriorating operating conditions for customers may also have an impact on management's cash flow forecasts and assessment of the impairment of financial and non-financial assets. To the extent that information is available, management has properly reflected revised estimates of expected future cash flows in their impairment assessments.

(All amounts expressed in EUR, unless otherwise stated)

#### 5. Intangible assets

	Software and licences	Right of use of land	Goodwill	Construction in progress	Total
Year ended 31 December					
2018					
Opening net book amount	466.064	4.852.604	848.942	45.020	6.212.630
Additions	-	-	-	58.140	58.140
Transfer from CIP	35.621	-		(35.621)	-
Transfer from CIP tangibles	74.688	-	-	-	74.688
Depreciation charge	(75.882)	-	-	-	(75.882)
Closing net book amount	500.491	4.852.604	848.942	67.540	6.269.576
Year ended 31 December 2018					
Cost	1.443.640	4.852.604	848.942	67.540	7.212.725
Accumulated depreciation	(943.149)	-	-	-	(943.149)
Net book amount	500.491	4.852.604	848.942	67.540	6.269.576
Year ended 31 December 2019					
Opening net book amount	500.491	4.852.604	848.942	67.540	6.269.576
Additions	-	-	-	13.750	13.750
Transfer from CIP	67.540	-	-	(67.540)	
Transfer from CIP tangibles	79.463	-		-	79.463
Disposals	(15.261)	-		-	(15.261)
Depreciation charge	(85.301)	-	-	-	(85.301)
Closing net book amount	546.931	4.852.604	848.942	13.750	6.262.227
Year ended 31 December 2019					
Cost	1.563.610	4.852.604	848.942	13.750	7.278.906
Accumulated depreciation	(1.016.679)	-	-	-	(1.016.679)
Net book amount	546.931	4.852.604	848.942	13.750	6.262.227

The right of use of land at Installation Bar, Kotor, and Air depot in Tivat is regulated by "Law on Coastal Zone Protection Area" from 1992. These land lots were acquired via purchase in the late 1960s and early 1970s, and due to the then legal framework (the case of public ownership), the Company could not be registered as an owner of the land. Instead, these land plots were registered as in public property with the right of use of land lots held by the Company. The right of use of land is treated as an intangible asset and recognized at cost. No amortization is charged as the Company expects the ownership to be eventually transferred.

Notwithstanding the above, the Company in 1999 entered into a lease agreement with the public company "Morsko Dobro" (Maritime Domain Authority) for the aforementioned land lots. This contract was by annex signed in 2002 extended until 2027. For the lease of land, the Company pays a monthly fee of 6.133 EUR. Until 31.12.2018, the lease paid to "Morsko Dobro" was accounted for as an expense. From 1.1.2019, the lease agreement is accounted for under the provisions of IFRS16.

Goodwill represents the intangible assets consisting of cash surplus value which is transmitted through the participation i.e. Company's share in the net fair value of identifiable assets (land, building, tanks, etc.) purchased from Dak petrol. It consists of established network, regular customers, etc.

Valuation of goodwill after initial recognition is done annually or more frequently if events or changes in circumstances indicate the possible existence of impairment in accordance with IAS 36. The net book value of goodwill is compared with its recoverable value, which is the higher of value in use and fair value reduced for costs.

Any impairment is recognized immediately as an expense and is not subsequently reversed.

The balance of position "Transfer from CIP tangibles" (79.463 EUR) is in correlation with the balance on the same position in the table of Property, plant, equipment and biological assets (-79.463 EUR note 6). When placing the asset into use its right and concessions part has been transferred from tangible assets to intangibles.

# Notes to the financial statements for the year ended 31 December 2019

(All amounts expressed in EUR, unless otherwise stated)

# 6. Property, plant, equipment and biological assets

	Land	Land held for sale	Buildings	Buildings held for sale	Machinery and equipment	Construction in progress (CIP)	Investment property	RoU and effect under IFRS 16	Total
Year ended 31 December 2018									
Opening net book amount	14.059.088	991.251	12.181.795	140.733	3.282.815	2.881.742	1.633.959	-	35.171.383
Additions	131.599		-	-	•	5.013.882	-	-	5.145.481
Transfer from CIP	-	-	2.641.316	-	1.691.690	(4.333.006)	-	-	-
Transfer from CIP to intangibles	-	S-0.		-		(74.688)	-	-	(74.688)
Disposals	(70.950)	-	(55.265)	-	(45.025)	-	-	-	(171.240)
Transfer between the group	÷	(991.251)	*	(140.733)	-	-	1.131.984	-	-
Depreciation charge	-	-	(1.545.512)	-	(848.414)	-	(4.941)	-	(2.398.867)
Provisions	-	-	-	-	-		-	-	-
Closing net book amount	14.119.736	-	13.222.335		4.081.066	3.487.930	2.761.002	-	37.672.070
Year ended 31 December 2018									
Cost	14.119.736	-	51.201.041	-	23.028.540	3.487.930	2.834.858	-	94.672.105
Accumulated depreciation	-	-	(37.978.706)	-	(18.947.474)		(73.856)	-	(57.000.036)
Net book amount	14.119.736	-	13.222.335	-	4.081.066	3.487.930	2.761.002	-	37.672.069
Year ended 31 December 2019									
Opening net book amount	14.119.736	-	13.222.335	-	4.081.066	3.487.930	2.761.002	884.584	38.556.653
Additions	24.643	-	-	-	-	7.021.878	-	646.232	7.692.754
Transfer from CIP	39.189		3.158.978	-	2.042.139	(5.240.305)	-	-	-
Transfer from CIP to intangibles	-	-	(4.772)	π.	-	(74.690)		-	(79.463)
Disposals	(11.910)	_ :#i	(558.684)	-	(27.224)	-	1=	-	(597.818)
Transfer between the group	-	867.000		71.857	3	-	(938.857)	,#.	-
Depreciation charge	-	-	(1.518.462)	-	(954.205)	-	(73.817)	(314.258)	(2.860.743)
Closing net book amount	14.171.659	867.000	14.299.394	71.857	5.141.775	5.194.813	1.748.328	1.216.558	42.711.384
Year ended 31 December 2019									
Cost	14.171.659	867.000	50.692.622	3.890.259	24.090.120	5.194.813	1.827.125	1.216.558	101.950.157
Accumulated depreciation	-	( <del>+</del> )	(36.393.228)	(3.818.402)	(18.948.345)	-	(78.797)	-	(59.238.773)
Net book amount	14.171.659	867.000	14.299.394	71.857	5.141.775	5.194.813	1.748.328	1.216.558	42.711.384

Depreciation expense from notes 5 and 6 of EUR 2.631.785 (2018: EUR 2.474.749) and depreciation expense under IFRS 16 of EUR 314.258, are charged under operating expenses in income statements (note 21).

# Notes to the financial statements for the year ended 31 December 2019

(All amounts expressed in EUR, unless otherwise stated)

#### 7. Investments in equity

	31. December 2019	31. December 2018
Investment in subsidiary and joint venture*	2.349	2.349
Available for sale financial assets	50.581	53.960
Total	52.930	56.309

### a) Investments

Investment in joint ventures mainly relates to 49% of stake owned in Starmonte Ltd. Kotor, the company for exploration and distribution of oil or/and gas, founded in Kotor on 3 February 2000. As at 31 December 2019 and year that ended, Starmonte's activities were limited to administrative operations. No other business operations were recorded in 2019.

#### b) Available for sale financial assets

The changes in the fair value of available for sale financial assets are as follows:

	2019.	2018.
Balance as at 1 January	53.960	64.708
Fair value adjustment	(3.379)	(10.748)
Balance as at 31 December	50.581	53.960

Available for sale financial assets are listed on Montenegroberza and valued at the market price of share as at 31 December 2019.

# 8. Other long-term investments

Other long-term investments include:

	31. December 2019	31. December 2018
Prepaid employee benefits	271.463	277.168
Housing loans to employees	1.488.831	1.464.631
Housing loans, total	1.760.294	1.741.800

Movements in the Other long-term investments are as follows:

	2019	2018
As at 1 January	1.741.800	1.645.607
New loans granted	246.128	263.550
Repayments	(183.591)	(164.153)
Loans directly written off	_	(266)
Transferred from short-term part of housing loans	(44.043)	(2.938)
As at 31 December	1.760.294	1.741.800

Housing loans are issued for the period from 5 to 20 years with interest rate defined as EURIBOR less 2% and cannot be lower than 2%. The Company in most cases holds property title as collateral and payment is secured via payroll deductions. EURIBOR is yearly rate calculated and like that represents floating rate.

# Notes to the financial statements for the year ended 31 December 2019

(All amounts expressed in EUR, unless otherwise stated)

# 8. Other long-term investments (continued)

Maturity of total long-term and short-term receivables from housing loans and prepaid employee benefits is as follows:

	31. December 2019	31. December 2018
More than 1 year	1.760.294	1.741.800
Up to 1 year (note 11)	199.158	155.115
Total	1.959.452	1.896.915

#### 9. Inventories

	31. December 2019	31. December 2018
Goods for resale - wholesale	7.772.216	11.879.051
Goods for resale - retail	3.794.888	4.512.588
Spare parts	137.062	228.036
Advances to suppliers	75.887	4.700.382
Goods in transit	854	854
Inventories, total	11.780.907	21.320.910

#### 10. Receivables

	31. December 2019	31. December 2018
Domestic trade receivables	12.474.908	12.241.150
Foreign trade receivables	19.457	15.337
Trade receivables, total	12.494.364	12.256.487
Trade receivables	12.494.364	12.256.487
Less: provision for impairment of trade receivables	(988.350)	(1.083.196)
Trade receivables – net	11.506.014	11.173.291
Prepaid VAT	91.205	20.390
Receivables from government agencies	22.965	13.223
Prepaid expenses	1.419	1.159
Receivables from employees	360	(1.584)
Receivables from insurance companies	107	1.466
Other receivables	321.172	203.315
Other receivables, total	437.229	237.968
Receivables, total	12.931.593	12.494.455
Provision for impairment domestic receivables	(988.350)	(1.083.196)
Provision for impairment foreign receivables		-
Provision for impairment	(988.350)	(1.083.196)
Receivables, net	11.943.243	11.411.259

# Notes to the financial statements for the year ended 31 December 2019

(All amounts expressed in EUR, unless otherwise stated)

# 10. Receivables (continued)

Movements in the provision for impairment of trade receivables are as follows:

	2019.	2018.
As at 1 January	1.083.196	1.137.951
Provision for receivables impairment (note 27)	-	-
Written off as uncollectable	(66.890)	(45.247)
Reversal of provision (note 26)	(27.956)	(9.509)
As at 31 December	988.350	1.083.196

Provision for impaired receivables is included within other expenses, and reversal of provision is included in other income (notes 26 and 27). There is EUR 198 that represent direct write off of receivables (note 27). Part of the income from reversal of provision in amount of EUR 27.956 has been presented as other income (note 26).

The maximum exposure to credit risk at the reporting date is the fair value of each class of receivable mentioned above. All receivables are denominated in EUR as at 31 December 2019 and 2018.

# Credit quality of receivables

The credit quality of trade receivables that are neither past due nor impaired can be assessed by historical information about counterparty default rates:

	31. December 2019.	31. December 2018.
Trade receivables		
Group 1	7.124.238	6.908.543
Group 2	4.381.776	4.264.748
Total	11.506.014	11.173.291

In the Group 1, the Company classifies customers for which Bank guarantees, promissory notes or other collaterals have been received.

In the Group 2, the Company classifies customers for which no collateral has been received.

Ageing of trade receivables is as follows:

	31. December 2019.	31. December 2018.
Trade receivables		
Up to 3 months	11.533.330	11.143.183
3 to 6 months	6.719	16.832
More than 6 months	954-315	1.096.471
Total	12.494.364	12.256.486

Structure of receivables over 6 months is as follows:

	31. December 2019.	31. December 2018.
Trade receivables over 6 months		
State - owned companies	22.857	36.923
Private Petrol Stations	281.553	276.962
Other	649.905	782.586
Total	954.316	1.096.471

The amount of EUR 988.350 of receivables older than 6 months has been impaired. The rest is secured by bank guarantee.

(All amounts expressed in EUR, unless otherwise stated)

#### 11. Short-term financial investments

	31. December 2019.	31. December 2018.
Short-term financial investments		
Short-term portion of housing loans (note 8)	199.158	155.115
Total	199.158	155.115

#### 12. Cash and cash equivalents

	31. December 2019.	31. December 2018.
Treasury and cash registers of retail outlets	183.034	304.945
Bank account	27.586.615	17.058.585
Total	27.769.648	17.363.530

	31. December 2019.	31. December 2018.
Cash at bank account		
Crnogorska Komercijalna banka	894.279	269.105
Prva banka Crne Gore	81.034	138.901
Hipotekarna banka	42.322	100.002
NLB	40.236	53.243
Erste banka	26.380.251	16.432.885
Addiko banka	148.362	64.258
Unicredit banka	130	192
Total	27.586.615	17.058.586

Current accounts with commercial banks earn interest at weighted average deposit interest rate which was from 0% to 0,1% per annum in 2019 (from 0% to 0,1% per annum in 2018).

# 13. Value added tax and accruals

	31. December 2019.	31. December 2018.
Value added tax recoverable and excise advanced	7.225.260	10.718.282
Prepaid expenses	111.640	117.068
Total	7.336.900	10.835.350

On 13 October 2015, the Company filed the request for VAT credit return to the tax authorities of Montenegro for the amount of EUR 4.848.675. The VAT credit relates to the period between October 2012 to August 2015.

On 03 February 2017, the Company filed another request for VAT credit return to the tax authorities of Montenegro for the amount of EUR 2.072.048. The VAT credit relates to the period between September 2015 to December 2016.

After audit performed by the Tax Administration for the period between January 2014 and December 2016 the Company received two Decisions for VAT credit return in total amount of EUR 5.540.531. Total amount from these Decisions was collected during 2017. The rest of requested VAT credit return in total amount of EUR 1.380.192 relates to period between October 2012 to December 2013 and is a subject of ongoing audit for period 2011-2013.

During 2017, the Company filed the request for Tax credit return to the tax authorities of Montenegro for the amount of EUR 4.126.257. The VAT credit relates to the period between January to August 2017.

On 31 January 2018, the Company filed another request for VAT credit return to the tax authorities of Montenegro for the amount of EUR 766.663. The VAT credit relates to the period between September to December 2017.

After audit performed by the Tax Administration for the period between January 2017 and December 2017 the Company received two Decisions for VAT credit return in total amount of EUR 4.892.920. Total amount from these Decisions was collected during 2018.

# Notes to the financial statements for the year ended 31 December 2019

(All amounts expressed in EUR, unless otherwise stated)

### 13. Value added tax and accruals (continued)

On 14 November 2018, the Company filed request for VAT credit return to the tax authorities of Montenegro for the amount of EUR 7.322.018. The VAT credit relates to the period between January to October 2018.

After audit performed by the Tax Administration for the period between January 2018 to October 2018 the Company received Decision for VAT credit return in total amount of EUR 7.322.018. Total amount from these Decisions was collected during 2019.

On 25 October 2019, the Company filed request for VAT credit return to the tax authorities of Montenegro for the amount of EUR 5.883.985. The VAT credit relates to the period between November 2018 to September 2019.

After audit performed by the Tax Administration for the period between November 2018 to September 2019 the Company received Decision for VAT credit return in total amount of EUR 5.883.985. The payment of these funds in 2019 was EUR 1.050.000, while the rest of the funds were paid in 2020.

Total VAT recoverable on 31 December 2019 amounts to EUR 7.165.907.

### 14. Equity

	Share capital	Reserves	Revaluation reserves	Retained earnings	Total
As at 01.01.2018	67.986.605	8.550.698	(186.385)	13.102.867	89.453.785
Change in fair value of financial assets available for sale	-	-	(10.748)	-	(10.748)
Deferred tax	-		967	-	967
Actuarial gains	S=8	-	(28.842)	( =	(28.842)
Profit for the year		-	-	6.810.660	6.810.660
Transfer to other reserves	-	-	=		-
Paid dividends	-	=	-	(4.514.352)	(4.514.352)
Balance as at 31.12.2018	67.986.605	8.550.698	(225.008)	15.399.175	91.711.470
Change in fair value of financial assets available for sale	-	-	(3.379)	-	(3.379)
Deferred tax	-	-	332	-	332
Actuarial (losses)	7-1	-	1.916	-	1.916
Profit for the year	-	-	-	4.327.632	4.327.632
Transfer to other reserves	-	-	-	-	-
Paid dividends	1.7	-	-	(4.514.352)	(4.514.352)
Balance as at 31.12.2019	67.986.605	8.550.698	(226.139)	15.212.455	91.523.618

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# Notes to the financial statements for the year ended 31 December 2019

(All amounts expressed in EUR, unless otherwise stated)

# 14. Equity (continued)

# 14.1 Share capital

The structure of the Company's share capital and shareholders as of 31 December 2019 is as follows:

	No. of shares	Percentage	31 December 2019.
Hellenic Petroleum Int'l S.A.	2.529.489	54,35%	36.951.534
NM - Custody account 3	430.846	9,25%	6.293.928
EK - Custody account 1	419.749	9,02%	6.131.819
CK - Custody account 1	170.384	3,66%	2.489.021
NM - Custody account 8	106.373	2,29%	1.553.929
NM - Custody account 6	52.409	1,13%	765.606
HB - Custody account 1	24.241	0,52%	354.120
Open investment fund Moneta	23.472	0,50%	342.886
CK - Custody account 5	20.333	0,44%	297.031
Montenegro	1	0,00%	15
Other legal entities	64.943	1,50%	948.707
Individuals	811.731	17,44%	11.858.010
Total	4.653.971	100%	67.986.605

Each share has a nominal value of EUR 14.6083 per share and equal voting rights.

# Notes to the financial statements for the year ended 31 December 2019

(All amounts expressed in EUR, unless otherwise stated)

#### 14.2 Reserves

	31. December 2019.	31. December 2018.
Housing fund	6.080.719	6.080.719
Statutory reserves	2.469.979	2.469.979
Reserves	8.550.698	8.550.698

Statutory reserves of EUR 2.469.979 (2018: EUR 2.469.979) were formed based on the decision of the Board of Directors and the Shareholders' Assembly and represent 5% of the Company's statutory after tax profit for the period up to 2003 (note 2.12 b) based on the previous Company's Law that prescribed obligation on allocating portion of after tax profit to legal reserves. In the meantime, the Company Law changed and obligation for legal reserves is removed.

#### Housing funds

Based on the decision of the General Assembly, the Company allocates, as necessary, according to the Collective Agreement, a portion of its retained earnings to the housing fund. This fund is used for financing housing needs of the Company's employees and/or covers other expenses in relation to residential needs.

### 15. Long term provisions

Long term provisions include:

	31. December 2019.	31. December 2018.
Provision for retirement indemnities	341.273	314.172
Provision for jubilee awards	80.160	80.550
Total	421.434	394.722

The movement on long term provision account was as follows:

	Other benefits to the employees
As at 01/01/2018	383.094
Remeasurement charged to P&L	268.568
Used during the year	(285.781)
Actuarial (gains)/losses	28.842
As at 31/12/2018	394.722
As at 01/01/2019	394.722
Charged to P&L	37.134
Used during the year	(8.508)
Actuarial (gains)/losses	(1.916)
As at 31/12/2019	421.433

In accordance with the Collective Agreement, the Company is obliged to pay the staff leaving indemnities on retirement and jubilee awards (jubilee awards upon completion of 10, 20 and 30 years of service, for which provision is made).

# Notes to the financial statements for the year ended 31 December 2019

(All amounts expressed in EUR, unless otherwise stated)

# 15. Long term provisions (continued)

Movement in the accounts is as follows:

	Retirement benefits		Jubilee awards	
	2019.	2018.	2019.	2018.
Current service cost	20.483	14.140	5.879	20.773
Interest cost	8.534	7.319	2.237	2.319
Past service cost	-	224.017	-	-
Used during the year	-	(266.770)	(8.508)	(19.011)
Actuarial gains/(losses)	(1.916)	28.842	-	-
Total	27.102	7.548	(391)	4.081

The principal actuarial assumptions used for the retirement benefits calculations were as follows:

#### Main assumptions

	31. December 2019.	31. December 2018.	
Discount rate	2,6%	2,6%	
Increase of average salary	0,5%	0,5%	

# 16. Trade payables

	31. December 2019.	31. December 2018.
Domestic trade payables	1.885.875	1.580.188
Foreign trade payables	3.585.096	289.977
Received advances	1.699.859	1.408.492
Total	7.170.830	3.278.657

# 17. Other short term liabilities and accruals

	31. December 2019.	31. December 2018.
Salaries and wages payable	-	-
Taxes on salaries	-	880
Salaries payable to executives	-	6.472
Liabilities for other personnel expenses	263.340	387.763
Liabilities for contributions	-	-
Liabilities for other compensations	1.279	1.691
Enforcement of court decisions		-
Liabilities for dividends from the previous period	613.972	359.861
Other short term liabilities and accruals	328.031	2.162.992
Total	1.206.621	2.919.660

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(All amounts expressed in EUR, unless otherwise stated)

# 18. Liabilities for VAT and other public revenues

	31. December 2019.	31. December 2018.
Liabilities for value added tax	162.661	121.323
Liabilities for excise	7.937.871	7.637.182
Other taxes and contributions	2	3.000
Total	8.100.531	7.761.505

#### 19. Revenues

	2019.	2018.
Sales of goods	158.315.830	163.637.632
Other operating revenue	185.199	197.937
Total	158.501.029	163.835.569

The Management considers the business from a product and distribution channel perspective. Product channel perspective includes revenue from sales of fuel products and revenue from sales of non-fuel merchandise sold at petrol stations. From distribution channel perspective, the management reviews retail and wholesale revenue streams.

	2019.	2018.
Retail	77.327.413	77.934.266
Wholesale	80.988.417	85.703.366
Total	158.315.830	163.637.632

In addition, the Management monitors sale on domestic market and export markets:

	2019.	2018.
Revenues from domestic sales	137.612.127	134.057.489
Sale of fuel	126.739.439	123.918.955
Sale of LPG	1.805.022	1.899.823
Sale of lubricants	1.017.020	1.092.140
Sale of merchandise	8.034.442	7.106.218
Sale of services	16.205	40.353
Revenues from export sales	20.703.703	29.580.143
Sale of fuel	20.669.749	29.548.024
Sale of services	33.954	32.119
Total	158.315.830	163.637.632

#### 20. Other operating revenue

	2019.	2018.
Rental income	52.873	58.832
Other income	132.326	139.105
Total	185.199	197.937

# 21. Operating expenses

	2019.	2018.
Cost of goods sold	137.477.829	140.688.817
Cost of materials	656.623	683.110
Cost of salaries, fringe benefits and other personal expenses (note 22)	3.021.867	3.619.831
Depreciation and provision	2.946.043	2.474.749
Other operating expenses (note 23)	9.043.725	9.064.186
Total	153.146.087	156.530.692

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(All amounts expressed in EUR, unless otherwise stated)

# 22. Cost of salaries, fringe benefits and other personal expenses

	2019.	2018.
Gross salaries and wages	2.221.375	2.385.169
Social security contributions - on behalf of employer	274.309	384.851
Transportation allowances	6.350	6.000
Winter food allowances	74.615	78.315
Humanitarian aid to employees	13.603	13.027
Retirement indemnities and jubilee awards	37.133	268.567
Temporary staff costs	48.075	69.610
Travel expenses	43.805	58.381
Board of Directors' compensation	77.745	82.270
Personnel expense from discounting of housing loans	38.274	39.421
Other personnel expenses	186.583	234.221
Total	3.021.867	3.619.832

Retirement indemnities and jubilee awards consist of actual amount paid for VRS and provisions for retirement indemnities and jubilee award posted as per Actuarial report.

# 23. Other operating expenses

	2019.	2018.
Petrol station management fees (COMO)	3.360.095	3.241.124
Transportation cost	1.366.964	1.352.048
Telecommunications and postal expenses	158.760	156.394
Maintenance	1.207.122	1.201.800
Rental expense	163.669	178.283
Marketing expense	340.337	272.328
Third party's services	849.135	926.044
Training and seminars	8.458	11.292
Donations and sponsorships	148.903	139.854
Hospitality expenses	38.563	39-393
Insurance	114.069	224.070
Bank commissions and fees	294.678	291.905
Indirect taxes and contributions	603.451	665.928
Scholarships	9.800	7.800
Licenses	169.957	163.324
Other items	209.765	192.599
Total	9.043.725	9.064.186

In COMO operations system (Company owned/Management operated), the provider of the service is managing the petrol station and using the services of the petrol station including the accompanying equipment, which are in the ownership of the Company and under its brand name and trademark, with the sole purpose of selling products and services as an independent legal entity. Service provider is compensated for its services on a monthly basis based on achieved turnover in accordance with the contract signed with the Company. Third party services mostly refer to the consulting and professional services (EUR 616.790) and lawyers' fees (EUR 94.408).

# 24. Financial income

	2019.	2018.
Interest income	68.566	62.793
Foreign exchange gains	24.142	26.062
Interest income on discounting of housing loans	76.548	39.421
Other financial income	3-977	46.521
Total	173.233	174.797

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# Notes to the financial statements for the year ended 31 December 2019

(All amounts expressed in EUR, unless otherwise stated)

# 25. Financial expenses

	2019.	2018.
Interest expense	32.102	8.096
Foreign exchange losses	49.065	44.349
Other financial expenses	-	y=
Total	81.168	52.445

#### 26. Other income

	2019.	2018.
Reversal of bad debt provision (note 10)	27.956	9.509
Revenues from decrease of liabilities	6.135	( <del>4</del> )
Other - VAT	8.081	6.561
Income from insurance	2.817	5.909
Gains on sale of PPE	6.305	63.700
Inventory surpluses	613.088	659.956
Other	1.468	91.153
Total	665.849	836.788

# 27. Other expenses

	2019.	2018.
Provision for impaired receivables (note 10)		-
Direct write off of receivables	198	40.873
Direct write off of housing loans	-	266
Loss on sale and disposal of fixed assets	622.503	100.290
Loss of PPE (legal case)	-	-
Write off of inventory	131.998	54-744
Inventory shortages	594.657	543.731
Other	14.737	9.805
Total	1.364.093	749.708

# 28. Income tax expense

	2019.	2018.
Current tax on profit for the year	407.620	704.179
Current tax	407.620	704.179
Deferred tax	13.513	(531)
Deferred tax	13.513	(531)
Total	421.132	703.648

The tax on the Company's profit before tax differs from the theoretical amount that would arise using the weighted average tax rate applicable to the Company's profits as follows:

	2019.	2018.
Profit before income taxes	4.748.764	7.514.308
Tax calculated at statutory tax rate – 9%	427.389	676.288
Tax effect from:		
Expenses not deductible for tax purposes	(6.256)	27.360
Utilisation of deferred tax assets	-	-
Tax expense	421.132	703.648

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# Notes to the financial statements for the year ended 31 December 2019

(All amounts expressed in EUR, unless otherwise stated)

#### 28. Income tax expense (continued)

Deferred tax liabilities	Accelerated tax depreciation	Fair value gains	Total
At 1 January 2018	(75.783)	18.557	(57.226)
(Charged)/credited to the income statement	531	_	531
Charged directly to equity	-	967	967
At 31 December 2018	(75.252)	19.524	(55.728)
(Charged)/credited to the income statement	(13.513)	-	(13.513)
Charged directly to equity	-	332	332
At 31 December 2019	(88.765)	19.856	(68.908)

### 29. Earnings per share and dividends per share

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Company (the parent entity) by the weighted average number of ordinary shares in issue during the year, excluding ordinary shares purchased by the Company and held as treasury shares.

Dividends per share are calculated as dividends paid during the year divided by the weighted average number of ordinary shares.

	2019.	2018.
Profit attributable to equity holders of the Company	4.326.500	6.772.038
Weighted average number of ordinary shares in issue	4.653.971	4.653.971
Basic and diluted earnings per share	0,93	1,46
Dividends paid	4.514.356	4.514.356
Weighted average number of ordinary shares in issue	4.653.971	4.653.971
Dividends per share	0,97	0,97

# 30. Related party transactions

The Company is ultimately controlled by Hellenic Petroleum S.A., a company incorporated in Greece, which owns 54.4% of the Company's share capital through Hellenic Petroleum International S.A., a company incorporated in Austria. Since the acquisition date, Hellenic Petroleum has been the Company's exclusive supplier of oil products. EKO ABEE, a wholly-owned subsidiary of Hellenic Petroleum S.A., supplies the Company with lubricants. Furthermore, two other Group companies, Asprofos and HELPE International Consulting, both of which are wholly owned subsidiaries of Hellenic Petroleum S.A., provide the Company with various technical and consulting services.

# Notes to the financial statements for the year ended 31 December 2019

(All amounts expressed in EUR, unless otherwise stated)

# 30. Related party transactions (continued)

The following transactions were carried out with related parties:

# a) Purchases of goods and services:

Purchases of goods and services	Relationship	Nature of transaction	2019.	2018.
Hellenic Petroleum S.A.	Parent company	Purchases of oil products	122.322.959	134.454.195
Hellenic Petroleum S.A.	Parent company	IT services	253.685	257.039
EKO ABEE	Group company	Purchases of lubricants	176.729	166.441
<b>HELPE</b> International Consulting	Group company	Consulting services	270.000	270.000
Asprofos Engineering S.A.	Group company	Maintenance services	85.000	-
Okta Crude Oil Refenery AD	Group company	Consulting and analyses services	8.837	9.058
Global Petroleum SH.A	Group company	Purchases of goods	-	6.210
EKO Serbia	Group company	Team building	-	4.197
EKO Bulgaria EAD	Group company	Program EKO guarantee	872	-
Total			123.118.082	135.167.140

# b) Sales to related parties:

Sales of goods and services	Relationship	Nature of transaction	2019.	2018.
Hellenic Petroleum S.A.	Parent company	Retail champion ship	25.769	-
EKO Serbia	Group company	Team building/consulting services	7-377	31.697
Hellenic Petroleum Cyprus	Group company	Retail champion ship	480	- 2
EKO Bulgaria EAD	Group company	Retail champion ship	240	
Total	THE STATE OF THE S		33.865	31.697

Purchase of goods and services with related parties are made based on normal commercial terms in force with non-related parties (on arm-length basis).

Receivables from related parties	Relationship	31. December 2019.	31. December 2018.
Hellenic Petroleum S.A.	Parent company	-	4.104.006
Total		-	4.104.006

Note: The stated amount in FY 2018 is presented at net value.

# c) Payables to related parties:

Payables to related parties	Relationship	31. December 2019.	31. December 2018.
Hellenic Petroleum S.A.	Parent company	2.220.639	5.039
Okta Crude Oil Refenery AD	Group company	1.124	14
HELPE International Consulting	Group company	67.500	67.500
EKO Serbia	Group company	-	4.197
Total		2.289.263	76.736

Receivables and payables from transactions with related parties are unsecured and bear no interest. There were no provisions on receivables from related parties.

#### Notes to the financial statements for the year ended 31 December 2019

(All amounts expressed in EUR, unless otherwise stated)

#### 30. Related party transactions (continued)

#### d) Key management compensation

	2019.	2018.
Salaries and other short-term benefits	541.203	538.635
Total	541.203	538.635

Salaries and other short-term benefits include key management salaries and other personal income. Members of the key management are Chief Executive Officer and Directors of departments.

The management team is treated in accordance with regulation (Labour Law, Personal Income Tax, General and Individual Collective Agreement, other regulations) which is applied to all other employees.

#### 31. Commitments and contingencies

As of 31 December 2019, the Company has main groups of litigations still ongoing, hence unresolved. The management believes that in all below listed cases there is no need for additional provision to be made based to requirements of IAS 37. The progress of litigations is monitored on day to day basis. Summary of litigations is as follows:

### (a) Montenegrobonus doo Cetinie vs the Company

The plaintiff initiated two claims against the Company:

- One, in the amount of EUR 11.024.960 where the Company according to the plaintiff's claim denied use of
  storage facilities to the plaintiff, contrary to temporary measure of the Commercial
  Court of Podgorica dated 2004. In 2009, the Municipal Court of Kotor reached a resolution to suspend the
  proceedings in this legal matter, until the effective resolution of the lawsuit between the Company and the
  Montenegro Government over the eventual ownership rights on the petrol installations described above.
- The second one in the amount of EUR 7.560.000 claimed lost ability to earn rental income from lease of
  disputed storage facilities to third parties. As of 2010, this dispute is also suspended until the resolution of
  ownership rights over the disputed storage facilities.

# (b) Tax risks

Tax laws are subject to different interpretations and frequent amendments. Tax authorities' interpretation of Tax laws may differ to those made by the Company's management. As result, some transactions may be disputed by tax authorities and the Company may have to pay additional taxes, penalties and interests. Tax liability due date is five years. Tax authorities have rights to determine unpaid liabilities within five years since the transaction date. Management has assessed that the Company has paid all tax liabilities as of 31 December 2019.

Tax audits for Jugopetrol AD have been completed by the Tax Authorities for all types of taxes for the period up to September 2011 and for VAT and Excise up to January 2012.

In 2014 the Tax Authorities initiated an audit for the period between 2011 up to 2014 based on all types of taxes administered by the Tax Authority. This procedure is ongoing and no decision is currently submitted given that the first four decisions of the inspector have been annuled by the Ministry of Finance Appeal Committee.

Based on internal reviews and on the assessment of external lawyers/experts, the management does not believe there will be any exposure due to this case.

# Notes to the financial statements for the year ended 31 December 2019

(All amounts expressed in EUR, unless otherwise stated)

#### 32. Events after the balance sheet date

After the balance sheet date, we have seen macro-economic uncertainty in relation to prices and demand for oil, gas and products driven by the COVID-19 (coronavirus) outbreak and Saudi Aramco's unilateral and aggressive cut of its Official Selling Prices (OSP) in an attempt to prioritize market share rather than price stability, which effectively started a price war. Furthermore, recent global developments and uncertainty in oil supply in March have caused further abnormally large volatility in commodity markets. The scale and duration of these developments remain uncertain but could affect our earnings, cash flow and financial condition.

The Company has a solid organizational structure basis to address any challenge, a solid balance sheet structure, and high liquidity, which create an additional shielding during this difficult and uncertain environment. Based on our analysis no material uncertainty exist to an Company's ability to continue as a going concern. Policy makers' actions and implementations at European and local level that will mitigate the impact of unprecedented crisis, during and after it, is extremely important.

The event is considered as a non-adjusting event and is therefore not reflected in the recognition and measurement of the assets and liabilities in the financial statements as at 31 December 2019.

In Podgorica

As at 15/04/2020

Person responsible for preparation Responsible person of financial statements of the person of the person of financial statements of the person of the person of financial statements of the person of the person of financial statements of the person of

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